

# THE MUNICIPALITY OF LAMBTON SHORES

**Report DPW 06-2022**

**Council Meeting Date: March 15, 2022**

**TO:** Mayor Weber and Members of Council  
**FROM:** Nick Verhoeven, Director of Public Works  
**RE:** 2022 Capital Budget – Aerial Bucket Truck Tender Award

**RECOMMENDATION:**

**THAT** Report DPW 06-2022 regarding the tender award for the supply of an Aerial Bucket Truck be received; and

**THAT** the tender received from Alan Fyfe Equipment Ltd in the amount of \$174,966.00 excluding HST (\$178,045.40 net HST), for the supply and delivery of an Aerial Bucket Truck be accepted; and

**THAT** staff be authorized to sign the associated contract agreement.

---

**SUMMARY**

This report presents a summary of the tender award for the supply and delivery of a new Aerial Bucket Truck. Staff is recommending award to Alan Fyfe Equipment Ltd.

**BACKGROUND**

In the 2022 Capital budget Lambton Shores included \$180,000 for the supply and delivery of a new Aerial Bucket Truck. This is an additional piece of equipment added to the existing fleet which was included in 2022 budget deliberations (Report DCS 01-2022) and approved in the 2022 Capital budget.

The tender was released in February 2022 and closed on March 8, 2022 with 3 submissions. The results are presented below:

<b>Bidder Name</b>	<b>Bid Submission (No HST)</b>	<b>Bid Submission (Net of HST)</b>
Alan Fyfe Equipment Ltd	\$174,966.00	\$178,045.40
Commercial Truck Equipment Corp.	\$189,956.00	\$193,299.23

Altec Industries Ltd.	\$190,067.00	\$193,412.18
-----------------------	--------------	--------------

In accordance with the Municipalities' purchasing policy this contract must be awarded by council because it is over \$100,000. The tender submissions have been checked for accuracy. All submissions were found to be in accordance with the specifications and requirements of the tender documents.

As such, staff recommend award of the tender from Allan Fyfe Equipment Ltd with a net of HST price of \$178,045.40.

### **ALTERNATIVES TO CONSIDER**

No other alternatives are presented at this time. The tender for this equipment was released in keeping with the Municipality's Purchasing Policy to ensure the Municipality is receiving market competitive price for the purchase.

### **RECOMMENDED ACTIONS**

It is recommended that the purchase of a new aerial bucket truck be awarded to Allan Fyfe Equipment Ltd for the tender price of \$178,045.40 Net HST.

### **FINANCIAL IMPACT**

The Municipality has a budgeted amount of \$180,000 within Transportation Services Capital Equipment for the purchase of an Aerial Bucket Truck in 2022. The low tender received from Allan Fyfe Equipment Ltd at \$178,045.40 Net HST is within the budgeted amount. Remaining funding will remain in the Rolling Stock Reserve Fund.

### **CONSULTATION**

Mike Houle, Transportation Manager  
Janet Ferguson, Director of Financial Services