

## THE MUNICIPALITY OF LAMBTON SHORES

**Report DPW 05-2022**

**Council Meeting Date: March 15, 2022**

**TO:** Mayor Weber and Members of Council  
**FROM:** Nick Verhoeven, Director of Public Works  
**RE:** 2022 Capital Budget – Supply of a Compact Track Loader

**RECOMMENDATION:**

**THAT** Report DPW 05-2022 regarding the Tender award for the supply of a Compact Track Loader be received; and

**THAT** the Tender received from Advantage Farm Equipment in the amount of \$82,581.00 excluding HST (\$84,034.43 net HST), for the supply and delivery of a Compact Track Loader be accepted; and

**THAT** the additional funds required for this equipment be funded from the Rolling Stock Reserve Fund; and

**THAT** Staff be authorized to sign the associated contract agreement.

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**SUMMARY**

This report presents a summary of the Tender award for the supply and delivery of a new Compact Track Loader. Staff is recommending award to Advantage Farm Equipment.

**BACKGROUND**

In the 2022 Capital budget Lambton Shores included \$80,000 for the supply and delivery of a new Compact Track Loader. This is a replacement of a 2009 John Deere skid steer.

The tender was released in February 2022 and closed on March 1, 2022 with 6 submissions. The results are presented below:

<b>Bidder Name</b>	<b>Bid Submission (No HST)</b>	<b>Bid Submission (Net of HST)</b>
Kucera Group	\$80,463.00	\$81,879.15
Advantage Farm Equipment	\$82,581.00	\$84,034.43

Hyde Brothers Farm Equipment	\$86,700.00	\$88,225.92
Fullline JCB (Fullline Farm & Garden Equipment)	\$90,000.00	\$91,584.00
Podolinsky Equipment Ltd	\$91,824.00	\$93,440.10
Brandt	\$99,003.24	\$100,745.70

In accordance with the Municipalities' purchasing policy this contract must be awarded by council because it is over the budgeted amount of \$80,000. The tender submissions have been checked for accuracy. All submissions were found to be in accordance with the specifications and requirements of the tender documents. The tender documents also allowed for bidders to offer a trade in value for the 2009 John Deere 313 being replaced.

Trade in values offered were as follows:

<b>Bidder Name</b>	<b>Trade In Value Offered</b>	<b>Final Bid Price less trade in Net HST</b>
Kucera Group	\$20,800	\$61,079.15
Advantage Farm Equipment	\$28,300	<b>\$55,734.43</b>
Hyde Brothers Farm Equipment	\$16,000	\$72,225.92
Fullline JCB (Fullline Farm & Garden Equipment)	\$24,000	\$67,584.00
Podolinsky Equipment Ltd	\$28,900	\$64,540.10
Brandt	\$14,000	\$86,745.70

As such, staff recommend award of the tender from Advantage Farm Equipment Ltd net of HST price of \$84,034.43 and accept the trade in value for the John Deere.

## **ALTERNATIVES TO CONSIDER**

No other alternatives are presented at this time. The tender for this equipment was released in keeping with the Municipality's Purchasing Policy to ensure the Municipality is receiving market competitive price for the purchase.

## **RECOMMENDED ACTIONS**

Staff recommends that the tender award for the compact track loader be awarded to Advantage Farm Equipment.

## **FINANCIAL IMPACT**

The Municipality has a budgeted amount of \$80,000 within Rolling Stock Capital Budget for the purchase of a Compact Track Loader in 2022. The net of HST price of the tender received from Advantage Farm Equipment is \$84,034.43. An amount of \$4,034.43 will be required from the Transportation reserve fund.

The trade in value of \$28,300 will be returned to the Rolling Stock Reserve fund.

## **CONSULTATION**

Tender reviews were completed by Public Works Staff. Budget details confirmed by Treasurer.