

THE MUNICIPALITY OF LAMBTON SHORES

Report DCS 11-2022

Council Meeting Date: April 5, 2022

TO: Mayor Weber and Members of Council

FROM: Ashley Farr, Director of Community Service

RE: Ice Resurfacing Unit Tender Award

RECOMMENDATION:

THAT Report DCS 11-2022 regarding the “Ice Resurfacing Unit Tender Award” be received; and

THAT the tender received from Zamboni Company Ltd. in the amount of \$109,8250.00 excluding HST (\$111,757.92 net HST), for the supply and delivery of an Ice Resurfacing Unit be accepted; and

THAT staff be authorized to sign the associated contract agreement.

SUMMARY

This report presents Council with a summary of the tender award for the supply and delivery of a new Ice Resurfacing Unit. Staff is recommended award to Zamboni Company Ltd.

BACKGROUND

The 2022 Lambton Shores Capital Budget included \$125,000.00 for the supply and delivery of an Ice Resurfacing Unit to replace the existing unit at the Legacy Recreation Centre.

The tender was released in February 2022 and closed on March 9, 2022, with two submissions, which included the trade in value of the existing Zamboni unit. The results are presented below.

Bidder Name	Bid Submission No HST	Bid Submission Net of HST	Trade in Amount of Existing Unit
Resurface Corp.	\$ 103, 790.00	\$ 105, 616.70	\$ 5, 000.00
Zamboni Company Ltd.	\$ 109, 825.00	\$ 111, 757.92	\$ 16, 500.00

In accordance with the Municipality's Purchasing Policy this contract must be awarded by Council because it is over \$100, 000.00. The tender submissions have been checked

for accuracy. All submissions were found to be in accordance with the specifications and requirements of the tender documents.

Although Zamboni Company Ltd. had the higher purchase price, the trade in from the existing unit is higher, resulting in a lower price overall. As such, staff recommend award of the tender to Zamboni Company Ltd. with a net price of \$111,757.92 and accept the trade in value for the existing Zamboni unit.

ALTERNATIVES TO CONSIDER

No alternatives are presented. The tender for this equipment was released in keeping with the Municipality's Purchasing Policy to ensure the Municipality is receiving market competitive price for the purchase.

RECOMMENDED ACTIONS

The recommendation is to award the tender for the purchase of one new ice resurfacing unit to Zamboni Company Ltd. for the tender price of \$111,757.92 net of HST.

FINANCIAL IMPACT

The 2022 Municipal Capital Budget included \$125,000.00 for the purchase of a new Ice Resurfacing Unit to replace the existing unit at the Legacy Recreation Centre. The tender received from Zamboni Company Ltd. in the amount of \$111,757.92 net HST is within the budgeted amount. Unused funds will remain in the Rolling Stock Reserve Fund. The trade in amount received for the existing unit will be allocated to the Rolling Stock Reserve Fund as well.

CONSULTATION

Randy Shaw, Parks and Facilities Manager
Janet Ferguson, Director of Financial Services