

THE MUNICIPALITY OF LAMBTON SHORES

Report DPW 05-2022

Council Meeting Date: March 15, 2022

TO: Mayor Weber and Members of Council

FROM: Nick Verhoeven, Director of Public Works

RE: 2022 Capital Budget – Supply of a Compact Track Loader

RECOMMENDATION:

THAT Report DPW 05-2022 regarding the Tender award for the supply of a Compact Track Loader be received; and

THAT the Tender received from Advantage Farm Equipment in the amount of \$82,581.00 excluding HST (\$84,034.43 net HST), for the supply and delivery of a Compact Track Loader be accepted; and

THAT the additional funds required for this equipment be funded from the Rolling Stock Reserve Fund; and

THAT Staff be authorized to sign the associated contract agreement.

SUMMARY

This report presents a summary of the Tender award for the supply and delivery of a new Compact Track Loader. Staff is recommending award to Advantage Farm Equipment.

BACKGROUND

In the 2022 Capital budget Lambton Shores included \$80,000 for the supply and delivery of a new Compact Track Loader. This is a replacement of a 2009 John Deere skid steer.

The tender was released in February 2022 and closed on March 1, 2022 with 6 submissions. The results are presented below:

Bidder Name	Bid Submission (No HST)	Bid Submission (Net of HST)
Kucera Group	\$80,463.00	\$81,879.15
Advantage Farm Equipment	\$82,581.00	\$84,034.43

Hyde Brothers Farm Equipment	\$86,700.00	\$88,225.92
Fullline JCB (Fullline Farm & Garden Equipment	\$90,000.00	\$91,584.00
Podolinsky Equipment Ltd	\$91,824.00	\$93,440.10
Brandt	\$99,003.24	\$100,745.70

In accordance with the Municipalities' purchasing policy this contract must be awarded by council because it is over the budgeted amount of \$80,000. The tender submissions have been checked for accuracy. All submissions were found to be in accordance with the specifications and requirements of the tender documents. The tender documents also allowed for bidders to offer a trade in value for the 2009 John Deere 313 being replaced.

Trade in values offered were as follows:

Bidder Name	Trade In Value Offered	Final Bid Price less trade in Net HST
Kucera Group	\$20,800	\$61,079.15
Advantage Farm Equipment	\$28,300	\$55,734.43
Hyde Brothers Farm Equipment	\$16,000	\$72,225.92
Fullline JCB (Fullline Farm & Garden Equipment	\$24,000	\$67,584.00
Podolinsky Equipment Ltd	\$28,900	\$64,540.10
Brandt	\$14,000	\$86,745.70

As such, staff recommend award of the tender from Advantage Farm Equipment Ltd net of HST price of \$84,034.43 and accept the trade in value for the John Deere.

ALTERNATIVES TO CONSIDER

No other alternatives are presented at this time. The tender for this equipment was released in keeping with the Municipality's Purchasing Policy to ensure the Municipality is receiving market competitive price for the purchase.

RECOMMENDED ACTIONS

Staff recommends that the tender award for the compact track loader be awarded to Advantage Farm Equipment.

FINANCIAL IMPACT

The Municipality has a budgeted amount of \$80,000 within Rolling Stock Capital Budget for the purchase of a Compact Track Loader in 2022. The net of HST price of the tender received from Advantage Farm Equipment is \$84,034.43. An amount of \$4,034.43 will be required from the Transportation reserve fund.

The trade in value of \$28,300 will be returned to the Rolling Stock Reserve fund.

CONSULTATION

Tender reviews were completed by Public Works Staff. Budget details confirmed by Treasurer.