

## THE MUNICIPALITY OF LAMBTON SHORES

**Report DCS 09-2025**

**Council Meeting Date: March 18, 2025**

**TO:** Mayor Cook and Members of Council  
**FROM:** Ashley Farr, Director of Community Services  
**RE:** Shores Recreation Centre Cooling Tower Tender Award

**RECOMMENDATION:**

**THAT** Report DCS 09-2025 regarding the “Shores Recreation Centre Cooling Tower Tender Award” be received; and

**THAT** the Tender received from Cimco Refrigeration in the amount of \$91,994.60 net of refundable HST for the supply and installation of a cooling tower for the Shores Recreation Centre be accepted; and

**THAT** the Mayor and Clerk be authorized to execute any contract documents.

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**SUMMARY**

This report presents a summary of the award for the supply and installation of a new Cooling Tower for the Shores Recreation Centre. Staff is recommending award to Cimco Refrigeration.

**BACKGROUND**

The 2025 Capital Budget included \$150,000 for the supply and installation of a new cooling tower at the Shores Recreation Centre. This purchase is a lifecycle replacement for the existing cooling tower, that has reached the end of its useful life. The cooling tower is a critical component of the ice plant at the Shores Recreation Centre.



Request for Tender 10-2025 Shores Recreation Centre Cooling Tower was released in February 2025 and closed on March 13, 2025 with three submissions. The tender included a provisional item to replace the existing cooling tower stand. This item will be included only if required upon an engineer’s inspection of the existing stand, and compatibility with the new equipment.

The results are presented below:

<b>Bidder Name</b>	<b>Bid Submission with HST</b>	<b>Net Cost to Lambton Shores</b>	<b>Provisional Item (Pending Engineer Review of Existing Stand)</b>
Cimco Refrigeration	\$102,155.95	\$91,994.60	\$30,000.00
Black & McDonald Ltd.	\$111,259.69	\$100,192.79	\$24,500.00
Ainsworth Inc.	\$116,572.00	\$104,976.69	\$31,774.00

With the provisional item included, this project has the potential to exceed \$100,000. In accordance with the Municipality’s purchasing policy this purchase must be awarded by

Council because the contract value could exceed \$100,000. Staff have had the opportunity to review and confirm the low proposal. The bid document was found to be complete, is acceptable contractually, the supplier is a reputable dealer that has successfully provided equipment and services to Lambton Shores in the past. As such, staff recommend award of the tender from Cimco Refrigeration.

### **ALTERNATIVES TO CONSIDER**

There are no alternatives. The tender for this equipment was released in keeping with the Municipality's Purchasing Policy to ensure the Municipality is receiving competitive prices for the purchase.

### **RECOMMENDED ACTIONS**

The recommendation is to award the tender for the Shores Recreation Centre Cooling Tower to Cimco Refrigeration.

### **FINANCIAL IMPACT**

The Municipality has a budgeted amount of \$150,000 within the 2025 Capital Budget for this purchase. The net of refundable HST price of the proposal received from Cimco Refrigeration is \$91,994.60, with an additional provisional cost of \$30,000 to remove and replace the existing stand if required.

### **CONSULTATION**

Trevor Sanderson, Manager of Parks and Facilities  
Rebecca Clothier, Director of Financial Services